

2020 Worldwide Car Sales

by Manufacturer

F&I Tools key points

Toyota took the #1 spot from VW this year.

Worldwide sales from all automakers were down in 2020. On the bright side, the pandemic changed the pace of slow decline into an abrupt reset.

As the market settles, it becomes ever clearer that a swift rebound followed by a gradual increase into new EV markets will emerge and be led by the manufacturers brave enough to ally with global rivals.



Top 15 Automakers in the World

Automaker	Year	Sold Autos	Status	World Rank
Toyota	2020	9,528,753	↓ 11%	1
	2019	10,741,556	↑ 2%	2
	2018	10,521,134	↑ 2%	2
VW	2020	9,305,427	↓ 15%	2
	2019	10,975,352	↑ 1%	1
	2018	10,831,232	↑ 2%	1
GM	2020	6,833,592	↓ 11%	3
	2019	7,724,163	↓ 12%	3
	2018	8,787,233	↓ 2%	3
Hyundai Kia	2020	6,353,514	↓ 12%	4
	2019	7,189,893	↓ 3%	4
	2018	7,437,209	↑ 3%	4
Honda	2020	4,790,438	↓ 10%	5
	2019	5,323,319	↑ 1%	6
	2018	5,265,892	↓ 1%	6
Ford	2020	4,231,549	↓ 22%	6
	2019	5,385,972	↓ 10%	5
	2018	5,734,217	↓ 9%	4
Nissan	2020	4,029,174	↓ 22%	7
	2019	5,176,211	↓ 8%	7
	2018	5,653,743	↓ 3%	5
Fiat Chrysler	2020	3,693,597	↓ 20%	8
	2019	4,612,673	↓ 4%	8
	2018	4,841,366	Even	7

Automaker	Year	Sold Autos	Status	World Rank
Renault	2020	2,949,871	↓ 21%	9
	2019	3,749,815	↓ 3%	9
	2018	3,883,987	↑ 3%	10
PSA	2020	2,512,399	↓ 28%	10
	2019	3,479,152	↓ 16%	10
	2018	4,126,349	↓ 3%	9
Maruti Suzuki	2020	TBD	TBD	TBD
	2019	2,851,598	↓ 11%	11
	2018	3,212,984	↑ 1%	11
BMW	2020	2,324,778	↓ 8%	12
	2019	2,520,146	↑ 1%	12
	2018	2,494,276	↑ 2%	13
Mercedes	2020	2,164,275	↓ 8%	13
	2019	2,339,024	↑ 1%	13
	2018	2,310,253	↑ 1%	14
Geely	2020	1,320,471	↓ 1%	14
	2019	1,361,556	↓ 9%	15
	2018	1,500,458	↑ 19%	16
Mazda	2020	1,243,039	↓ 17%	15
	2019	1,454,1121	↓ 9%	14
	2018	1,631,142	↑ 2%	15

[More Car Sales Numbers](#)

Source: <https://www.factorywarrantylist.com/car-sales-by-manufacturer.html>

© 2022 F&I Tools USA